



NEW YORK
GAMING
ASSOCIATION

2018 ANNUAL REPORT

New York Keeps Winning!

\$900 Million for Schools +

\$2.9 Billion Total Economic Impact



TABLE OF CONTENTS

5 MESSAGE FROM THE PRESIDENT

CONTRIBUTIONS

8 2018 DISTRIBUTION OF GROSS GAMING REVENUE

9 EDUCATION FUNDING

10 STATEWIDE ECONOMIC IMPACT

11 CAPITAL INVESTMENTS

12 STATE & LOCAL GOVERNMENTS

14 RACING & BREEDING SUPPORT

15 ECONOMIC IMPACT OF RACING & BREEDING SUPPORT

OUR 9 MEMBERS

17 BATAVIA DOWNS GAMING

18 EMPIRE CITY CASINO

19 FINGER LAKES GAMING & RACETRACK

20 HAMBURG GAMING & BUFFALO RACEWAY

21 JAKE'S 58 HOTEL & CASINO

22 MONTICELLO CASINO & RACEWAY

23 RESORTS WORLD CASINO NEW YORK CITY

24 RIVERS CASINO & RESORT SCHENECTADY

25 SARATOGA CASINO HOTEL

27 PROMOTING RESPONSIBLE GAMING



NEW YORK GAMING ASSOCIATION

BOARD OF DIRECTORS

ED DOMINGO	KEVIN JONES
ROBERT DESALVIO	PHILIP NOLAN
DANIEL GERRITY	CHRIS RIEGLE
BRIAN HANSBERRY	HENRY WOJTASZEK

OFFICERS

CHAIRPERSON: TARYN DUFFY
PRESIDENT EMERITUS: JAMES FEATHERSTONHAUGH
TREASURER: BRIAN HANSBERRY
PRESIDENT & EXECUTIVE DIRECTOR: MICHAEL KANE



On behalf of our members, board of directors, and officers, I am pleased to present the New York Gaming Association (NYGA) 2018 Annual Report.

The state of our industry is strong and growing. In 2018, gross gaming revenues topped \$2 billion – a 3.3% increase despite some of the highest industry tax rates in the nation. And our special commitment to education has never been stronger. From the moment Video Lottery Terminals (VLTs) were first authorized by New York State in 2001, the performance of our industry has been inexorably tied to the funding of our schools. In 2018 alone, NYGA facilities generated more than \$900 million for New York schools, bringing our cumulative funding for education since 2004 to a prodigious \$9.2 billion.

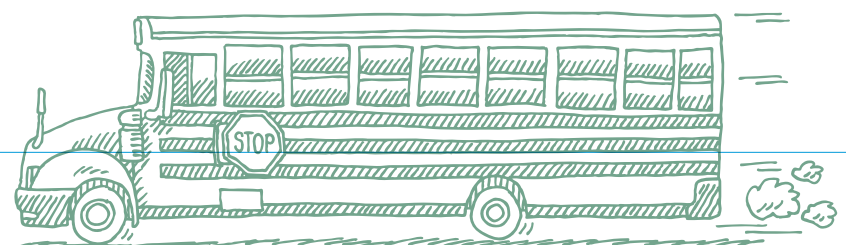
New York's students, parents and teachers may be the principal beneficiaries of our members' success, but they are by no means the only winners. Local taxpayers, farmers, family-owned small businesses, construction workers and so many others benefit from the investments our members make in their host communities.

In 2020, NYGA will be advocating for new initiatives to preserve and expand these benefits and generate hundreds of millions of dollars in additional tax revenue. These initiatives will provide state policy makers with a compelling opportunity to implement changes in the gaming environment that will enhance revenue for New York State quickly and significantly.

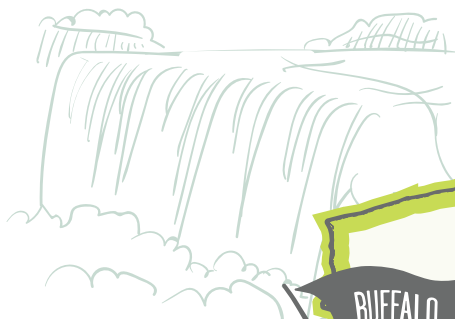
We trust this report paints a true picture of the state of our industry and in so doing, helps our partners in state government make decisions that reinforce NYGA's historic mission of supporting our schools and strengthening our communities.

Sincerely,

Michael Kane
President & Executive Director,
New York Gaming Association



OUR 9 MEMBERS





SYRACUSE

SARATOGA
CASINO · HOTEL

RIVERS
CASINO & RESORT
SCHENECTADY

ALBANY

MONTICELLO
CASINO | RACEWAY

EMPIRE CITY
CASINO
BY MGM RESORTS

NEW YORK CITY

Jake's 58
Hotel & Casino

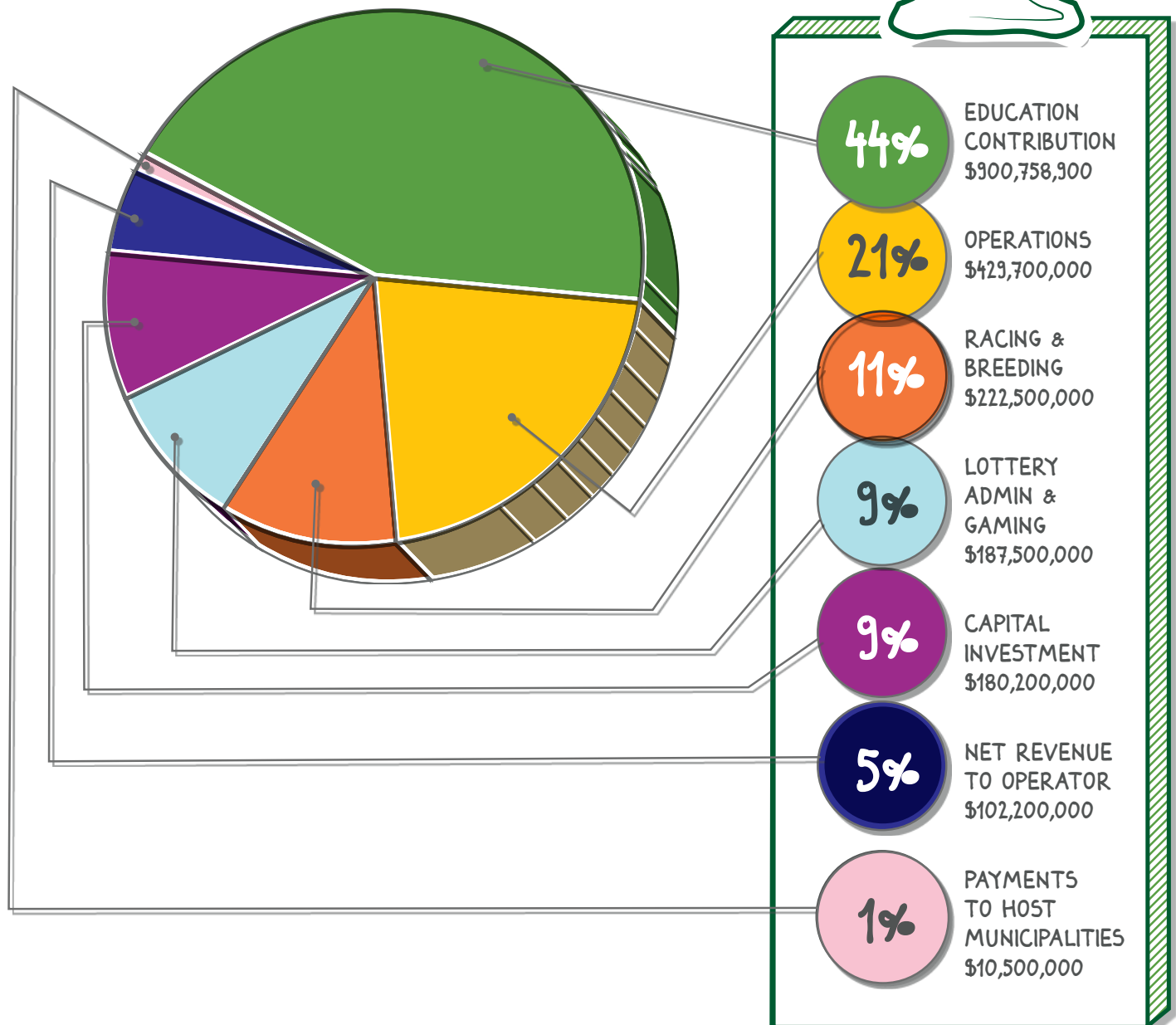
Resorts World
CASINO
NEW YORK CITY

2018 Distribution of Gross Gaming Revenue

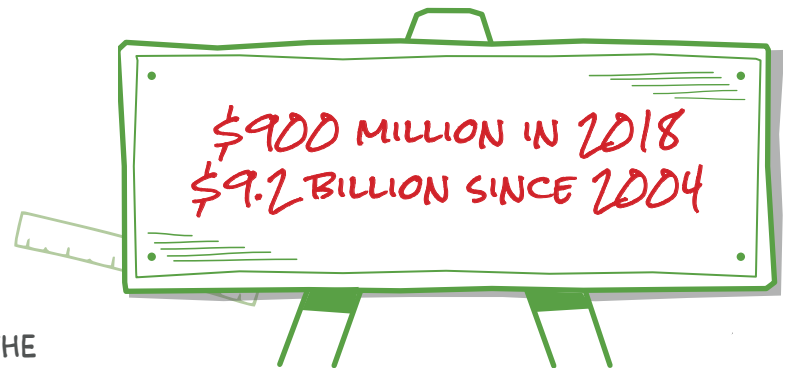
OFTEN REFERRED TO AS "NET WIN" OR THE "HOLD," GROSS GAMING REVENUE (GGR) IS THE TOTAL AMOUNT WAGERED AFTER WINNINGS WERE PAID OUT. GGR IS THE TRUEST MEASUREMENT OF THE ECONOMIC VALUE OF GAMING. NYGA MEMBERS' GGR TOPPED \$2.02 BILLION IN CY 2018, A 3.3% INCREASE OVER CY 2017.



DISTRIBUTION OF NYGA MEMBER GROSS GAMING REVENUE, CY 2018 (IN \$ MILLIONS)

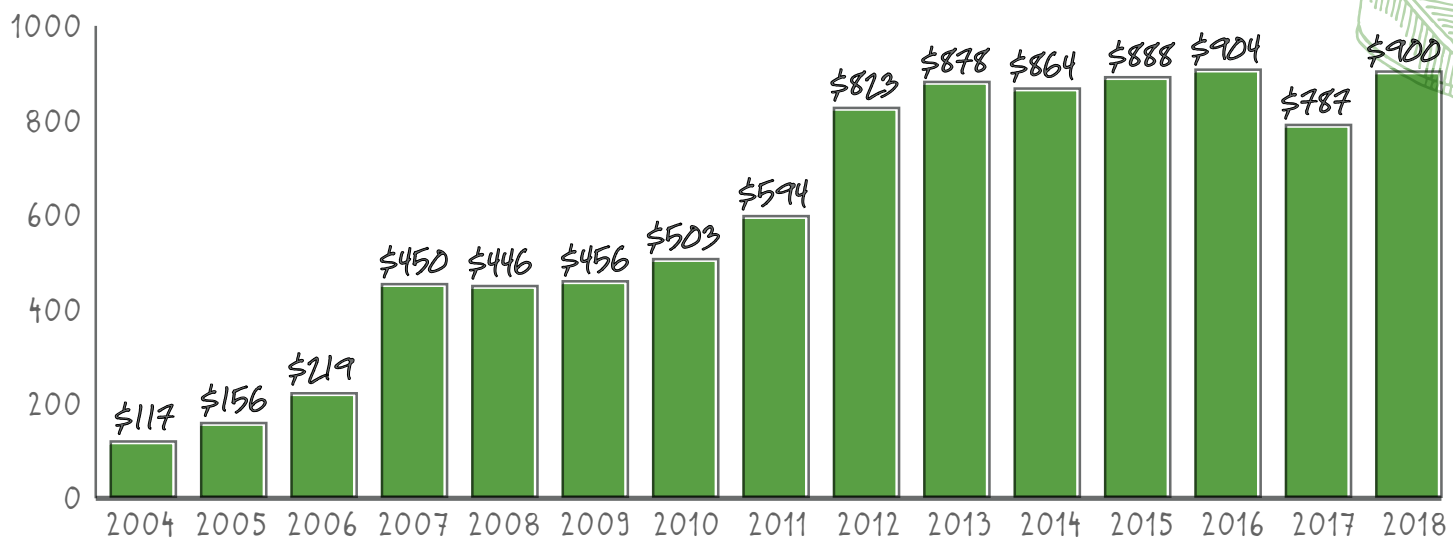


Education Funding



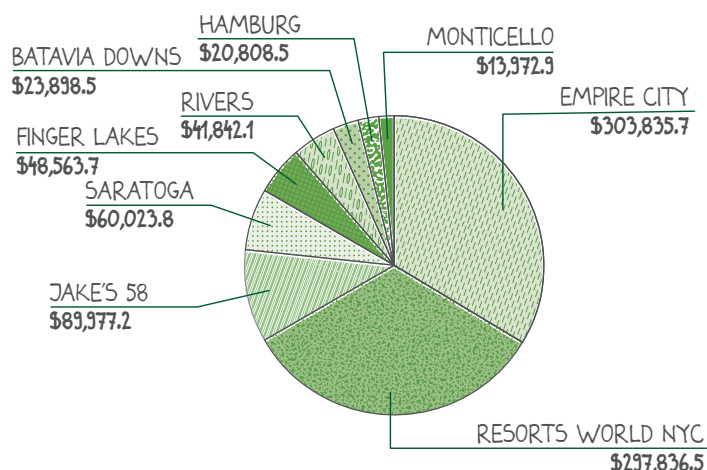
WHEN IT COMES TO EDUCATION FUNDING, NYGA IS AT THE HEAD OF THE CLASS. OUR MEMBERS HAVE DELIVERED MORE THAN \$9.2 BILLION FOR NEW YORK'S SCHOOLS SINCE VIDEO LOTTERY TERMINALS WERE FIRST AUTHORIZED BY THE STATE. IN 2018 ALONE, NYGA MEMBERS GENERATED A NEAR-RECORD \$900 MILLION FOR OUR STATE'S SCHOOLS, FULLY 44% OF GROSS GAMING REVENUES - MORE THAN ANY OTHER STATE. THIS SIGNIFICANT AND RELIABLE FUNDING HELPS ENSURE THAT TAXPAYERS HAVE RELIEF AND OUR EDUCATORS HAVE THE RESOURCES THEY NEED.

HISTORY OF NYGA MEMBER FUNDING FOR EDUCATION, CY 2004 - CY 2018 (IN \$ MILLIONS)



NOTE: RIVERS CASINO AND RESORT IS INCLUDED IN THE ABOVE FIGURES AS OF CY 2018.

Education Funding by Member CY 2018



	2018
EMPIRE CITY	\$303,835.7
RESORTS WORLD NYC	\$297,836.5
JAKE'S 58	\$89,977.2
SARATOGA	\$60,023.8
FINGER LAKES	\$48,563.7
RIVERS CASINO & RESORT	\$41,842.1
BATAVIA DOWNS	\$23,898.5
HAMBURG	\$20,808.5
MONTICELLO	\$13,972.9
TOTAL FUNDING FOR EDUCATION	\$900,758.9

Statewide Economic Impact

IN 2018, NYGA MADE THE GRADE WITH MORE THAN \$2.9 BILLION IN ECONOMIC ACTIVITY, AN INCREASE OF 14% OVER 2017. THIS FIGURE INCLUDES THE SUM TOTAL OF THE WAGES OF ALL FULL-TIME-EQUIVALENT EMPLOYEES AND OTHER OUTPUTS FROM OUR MEMBERS INCLUDING BENEFITS AND THE PURCHASE OF GOODS AND SERVICES.

NYGA MEMBERS DIRECTLY EMPLOYED 5,271 EMPLOYEES IN 2018, AN INCREASE OF NEARLY 29%. ON AVERAGE, FULL-TIME NYGA MEMBER EMPLOYEES EARN ANNUAL WAGES THAT EXCEED NEW YORK STATE'S MEDIAN SALARY. WHEN INDIRECT EMPLOYMENT IS TAKEN INTO ACCOUNT, NYGA CAN CONFIDENTLY CLAIM THAT 26,865 INDIVIDUALS EARN THEIR LIVELIHOODS AS A RESULT OF ECONOMIC ACTIVITY GENERATED BY OUR MEMBERS.

\$2.9
BILLION

**TOTAL ECONOMIC
IMPACT OF NYGA
MEMBERS IN
NEW YORK STATE,
CY 2018 (WAGES
AND OUTPUT IN
MILLIONS)**

TIMES UNION
GAMING ASSOCIATION
MEMBERS GENERATE
\$2.5 BILLION
IN ECONOMIC ACTIVITY
IN 2017

	JOBS	WAGES	OUTPUT*
NYGA MEMBER OPERATIONS			
DIRECT EMPLOYMENT	5,271	\$217,553.2	\$217,553.2
PURCHASING AND CONSTRUCTION	1,226	\$94,225.2	\$236,178.8
INDIRECT AND INDUCED EFFECTS	2,024	\$131,365.4	\$359,728.5
SUBTOTAL, NYGA MEMBER OPERATIONS IMPACT	8,521	\$443,743.9	\$813,460.5
STATE LOTTERY DIVISION CONTRACTS			
DIRECT IMPACT	303	\$15,818.3	\$45,860.0
INDIRECT AND INDUCED EFFECTS	179	\$12,851.5	\$35,100.7
SUBTOTAL, STATE LOTTERY DIVISION CONTRACTS IMPACT	482	\$28,669.8	\$80,960.7
SUPPORT FOR RACING AND BREEDING			
DIRECT IMPACT	4,443	\$96,281.5	\$222,500.1
INDIRECT AND INDUCED EFFECTS	947	\$45,049.8	\$118,441.7
SUBTOTAL, SUPPORT FOR RACING AND BREEDING IMPACT	5,390	\$141,331.3	\$340,941.8
REVENUE FOR EDUCATION			
DIRECT IMPACT	7,316	\$786,524.4	\$900,758.9
INDIRECT AND INDUCED EFFECTS	3,304	\$201,142.8	\$551,648.6
SUBTOTAL, REVENUE FOR EDUCATION IMPACT	10,620	\$987,667.1	\$1,452,407.5
OUT-OF-STATE VISITOR SPENDING			
DIRECT IMPACT	1,377	\$52,885.2	\$124,495.2
INDIRECT AND INDUCED EFFECTS	475	\$32,348.0	\$86,926.9
SUBTOTAL, OUT-OF-STATE VISITOR SPENDING IMPACT	1,852	\$85,233.2	\$211,422.1
TOTAL IMPACT	26,865	\$1,686,645.4	\$2,899,192.5

*OUTPUT INCLUDES WAGES, SALARIES AND BENEFITS, AND THE PURCHASE OF GOODS AND SERVICES.

Capital Investment

NYGA MEMBERS SPENT \$74.8 MILLION ON NEW CONSTRUCTION AND EQUIPMENT IN 2018. OVER THE LIFETIME OF THEIR FACILITIES, NYGA MEMBERS HAVE MADE CAPITAL IMPROVEMENTS EXCEEDING \$2 BILLION. WHETHER EXPANDING OR UPGRADING EXISTING BUILDINGS OR IMPROVING RACING FACILITIES, THESE IMPORTANT INVESTMENTS SUPPORT CONSTRUCTION JOBS FOR HARDWORKING MEMBERS OF THE BUILDING TRADES.



NEARLY \$75 MILLION
IN CAPITAL
INVESTMENTS IN 2018

IN CY 2018, FULL-TIME NYGA MEMBER EMPLOYEES EARNED AN ANNUAL AVERAGE OF \$47,094.

TOTAL GROSS GAMING REVENUE* BY NYGA MEMBER, CY 2018 (IN MILLIONS)

CAPITAL IMPROVEMENTS BY NYGA MEMBER CY 2018

RESORTS WORLD NYC	\$62,580,800
FINGER LAKES	\$3,890,300
BATAVIA DOWNS	\$2,852,500
HAMBURG	\$1,624,000
MONTICELLO	\$1,005,700
RIVERS CASINO & RESORT	\$1,000,000
SARATOGA	\$928,400
EMPIRE CITY	\$725,000
JAKE'S 58	\$168,800
TOTAL	\$74,775,500

	CY 2018
RESORTS WORLD NYC	\$692,648.7
EMPIRE CITY	\$600,658.2
SARATOGA	\$126,369.0
FINGER LAKES	\$104,211.7
MONTICELLO	\$35,540.4
HAMBURG	\$59,452.8
BATAVIA DOWNS	\$57,555.8
JAKE'S 58	\$199,949.4
RIVERS CASINO & RESORT	\$154,551.9
TOTAL GGR	\$2,029,937.9

IN CY 2018, NYGA MEMBER GROSS GAMING REVENUE TOTALLED MORE THAN \$2 BILLION, OF WHICH NEARLY \$1.1 BILLION (54.1% OF TOTAL GGR) WAS DISTRIBUTED DIRECTLY TO NEW YORK STATE AND LOCAL GOVERNMENTS.

BETWEEN CY 2017 AND CY 2018, NYGA MEMBER GROSS GAMING REVENUE ROSE BY 3.3%.

.....
*FOR RIVERS CASINO AND RESORT, GROSS GAMING REVENUE INCLUDES UNCLAIMED FUNDS AND PRIOR PERIOD ADJUSTMENTS, FINES AND PENALTIES.

State & Local Governments

\$107
MILLION

OUR MEMBERS ARE A CRITICAL SOURCE OF INCOME FOR MANY NEW YORK MUNICIPALITIES. IN 2018, NYGA MEMBERS GENERATED MORE THAN \$105 MILLION FOR STATE AND LOCAL GOVERNMENTS THROUGH TAXES ON INCOME, SALES AND PROPERTY AS WELL AS OTHER SOURCES. SINCE 2007, THESE CONTRIBUTIONS TOTAL IN EXCESS OF \$582 MILLION. THESE FUNDS HELP STABILIZE AND REDUCE THE TAX BURDEN WHILE DEFRAYING COSTS ASSOCIATED WITH MEMBER FACILITIES. NYGA MEMBERS BENEFIT THEIR COMMUNITIES FINANCIALLY THROUGH DIRECT AID FROM THE STATE, TAXES PAID DIRECTLY TO LOCAL GOVERNMENTS, AND REVENUES GENERATED INDIRECTLY THROUGH SPENDING ON PAYROLL, PURCHASING AND CONSTRUCTION.

ECONOMIC IMPACT OF NYGA MEMBER FACILITIES ON NY STATE AND LOCAL REVENUES, CY 2018 (IN MILLIONS)

	DIRECT IMPACT	INDIRECT/ INDUCED	TOTAL
STATE GOVERNMENT			
EDUCATION REVENUE	\$900,758.9	-	\$900,758.9
LOTTERY ADMINISTRATION & GAMING OPERATIONS	\$187,539.7	-	\$187,539.7
NEW YORK STATE INCOME TAX	\$11,278.2	\$24,984.2	\$36,262.4
NEW YORK STATE SALES TAX	\$5,117.3	\$7,116.8	\$12,234.0
NEW YORK STATE CORPORATE TAX	\$791.1	\$1,611.7	\$2,402.9
PARI-MUTUEL TAX	\$2,289.0	-	\$2,289.0
UNEMPLOYMENT INSURANCE TAXES	\$1,470.2	-	\$1,470.2
OTHER STATE TAXES, FEES & PAYMENTS	\$333.1	-	\$333.1
SUBTOTAL, STATE GOVERNMENT REVENUES	\$1,109,577.4	\$33,712.7	\$1,143,290.1
LOCAL GOVERNMENT			
AID TO MUNICIPALITIES AND COUNTIES	\$28,259.6	-	\$28,259.6
LOCAL INCOME TAX	\$2,170.0	\$4,411.7	\$6,581.6
LOCAL SALES TAX	\$5,063.8	\$7,042.4	\$12,106.1
REAL PROPERTY TAX	\$24,000.0	-	\$24,000.0
WATER/SEWER FEES	\$1,708.5	-	\$1,708.5
PAYMENTS TO HOST AND REGIONAL MUNICIPALITIES AND COUNTIES	\$10,460.5	-	\$10,460.5
OTHER LOCAL TAXES, FEES & PAYMENTS TO MUNICIPALITIES	\$3,223.0	\$1,656.7	\$4,879.7
SUBTOTAL, LOCAL GOVERNMENT REVENUES	\$74,885.4	\$13,110.7	\$87,996.1
TOTAL	\$1,184,462.8	\$46,823.4	\$1,231,286.2



EFFECTIVE NYS TAX RATES (MANDATED PAYMENTS AS A PERCENT OF GROSS GAMING REVENUES) BY NYGA MEMBER, CY 2018 (IN MILLIONS)

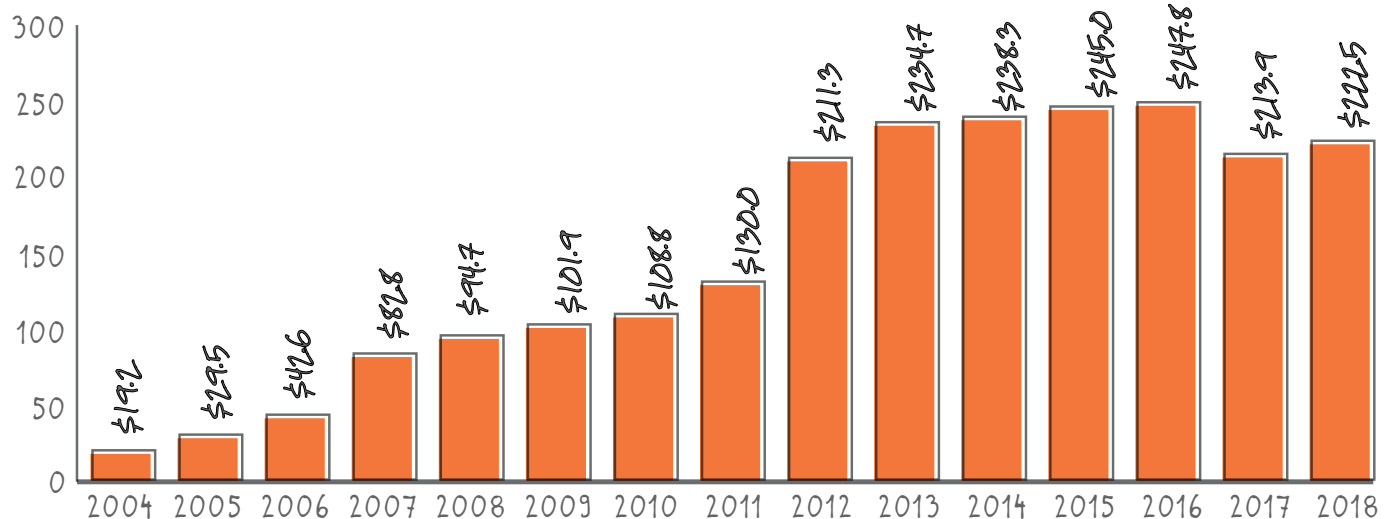
	GROSS GAMING REVENUE	EDUCATION CONTRIBUTION	LOTTERY ADMIN AND GAMING	SUPPORT FOR RACING AND BREEDING	HOST AND REGIONAL MUNICIPALITIES & COUNTIES	TOTAL MANDATED CONTRIBUTION	EFFECTIVE TAX RATE
RESORTS WORLD NYC	\$692,648.7	\$297,836.5	\$69,266.0	\$110,823.8	-	\$477,926.2	69.00%
EMPIRE CITY	\$600,658.2	\$303,835.7	\$60,065.8	\$60,065.8	-	\$423,967.3	70.58%
SARATOGA	\$126,369.0	\$60,023.8	\$12,636.9	\$12,636.9	-	\$85,297.6	67.50%
FINGER LAKES	\$104,211.7	\$48,563.7	\$10,421.2	\$10,421.2	-	\$69,406.0	66.60%
MONTICELLO	\$35,540.4	\$13,972.9	\$3,454.0	\$3,454.0	-	\$20,881.0	60.45%
HAMBURG	\$59,452.8	\$20,808.5	\$5,945.3	\$5,945.3	-	\$32,699.0	55.00%
BATAVIA DOWNS	\$57,555.8	\$23,898.5	\$5,755.6	\$5,755.6	-	\$35,409.6	61.52%
JAKE'S 58	\$199,949.4	\$89,977.2	\$19,994.9	\$9,997.5	\$2,000.	\$121,969.6	60.00%
RIVERS	\$154,551.9	\$41,842.1	-	\$3,400.0	\$10,460.5	\$52,302.7	33.84%
TOTAL	\$2,029,937.9	\$900,758.9	\$187,539.7	\$222,500.1	\$12,460.5	\$1,319,859.2	64.92%

Racing & Breeding Support

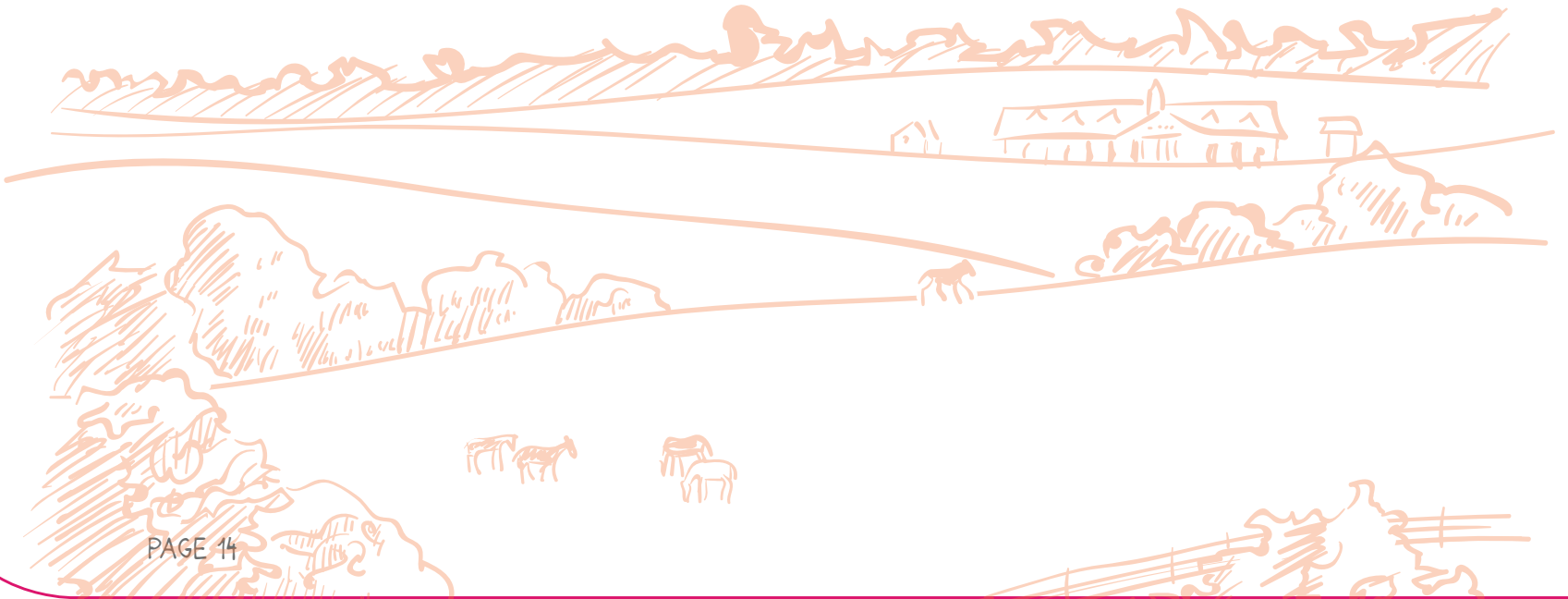
REVENUE FROM NYGA FACILITIES FUNDS STANDARDBRED AND THOROUGHBRED PURSES, BREEDING FUNDS, AND SUPPORT FOR A WIDE ARRAY OF AGRICULTURE-RELATED BUSINESSES INCLUDING TRAINERS, FAMILY FARMERS AND VETERINARIANS. IN 2018 ALONE, THIS SUPPORT EXCEEDED \$222 MILLION, HELPING PUSH THE TOTAL FROM 2004 THROUGH 2018 PAST THE \$2.1 BILLION MARK.



HISTORY OF NYGA MEMBER RACING AND BREEDING SUPPORT, CY 2004 - CY 2018 (IN \$ MILLIONS)



NOTE: RIVERS CASINO AND RESORT IS INCLUDED IN THE ABOVE FIGURES AS OF CY 2018.



PERCENT DISTRIBUTION OF TOTAL NYGA MEMBER
SUPPORT TO RACING/BREEDING/NYRA, CY 2018
(IN MILLIONS)

	2018 SUPPORT
STANDARD BRED PURSES	\$80,275.4
STANDARD BRED BREEDING FUND	\$10,982.2
FINGER LAKES THOROUGHBRED PURSES	\$9,118.5
FINGER LAKES THOROUGHBRED BREEDING FUND	\$1,302.6
NYRA THOROUGHBRED PURSES	\$56,547.5
THOROUGHBRED BREEDING FUND	\$11,389.5
NYRA OPERATIONS FUND	\$23,378.8
NYRA CAPITAL EXPENDITURE FUND	\$29,505.5
SUBTOTAL, PURSES	\$145,941.4
SUBTOTAL, BREEDING	\$23,674.3
SUBTOTAL, NYRA OPERATIONS AND CAPITAL EXPENDITURES	\$52,884.3
TOTAL RACING AND BREEDING SUPPORT	\$222,500.1



ECONOMIC IMPACT OF NYGA MEMBER SUPPORT FOR RACING AND
BREEDING IN NYS, CY 2018 (WAGES AND OUTPUT IN MILLIONS)

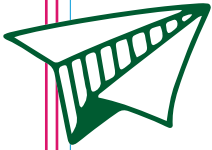
	JOBS	WAGES	OUTPUT*
DIRECT IMPACT	4,443	\$96,281.5	\$222,500.1
INDIRECT AND INDUCED IMPACT	947	\$45,049.8	\$118,441.7
TOTAL IMPACT	5,390	\$141,331.3	\$340,941.8

*OUTPUT INCLUDES WAGES, SALARIES AND BENEFITS, AND THE PURCHASE OF GOODS AND SERVICES.

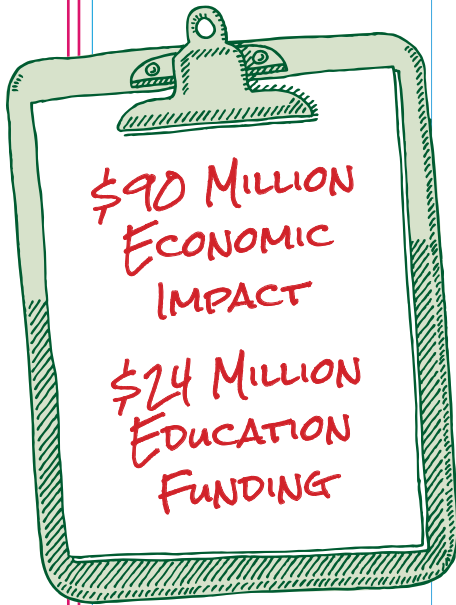
Economic Impact of Racing & Breeding Support



$$X + Y = Z$$



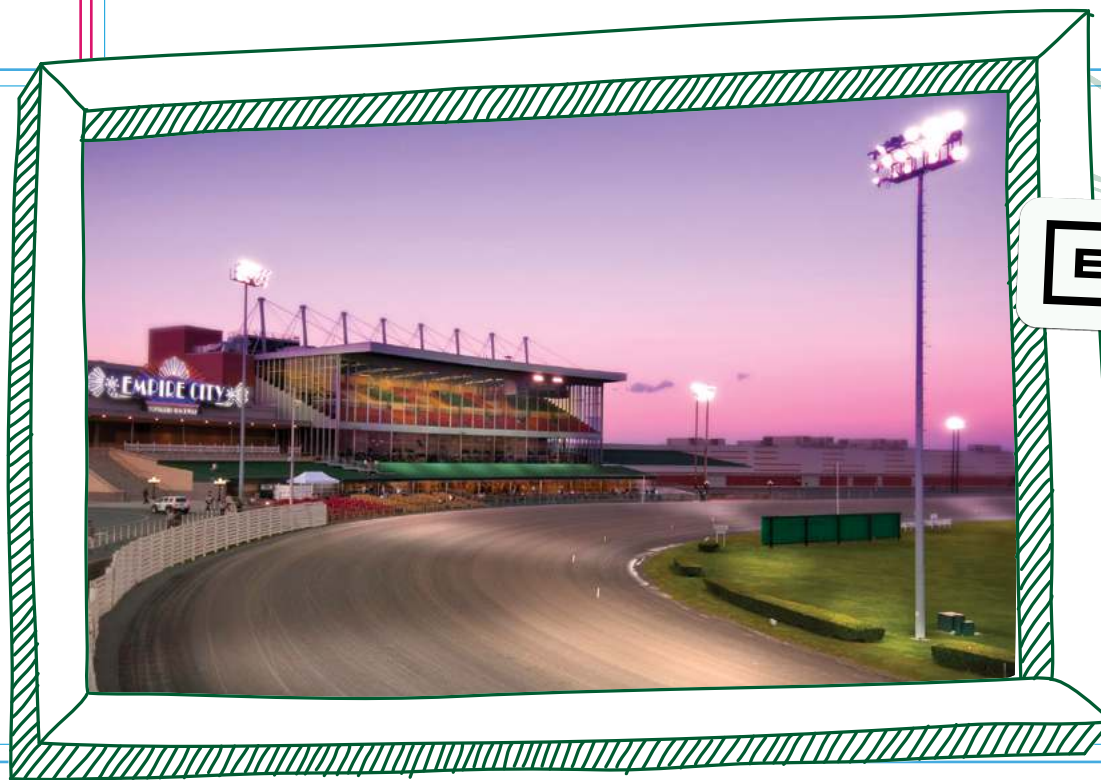
Batavia Downs Gaming



BATAVIA DOWNS IS OPERATED BY WESTERN REGIONAL OFF-TRACK BETTING CORPORATION, A PUBLIC BENEFIT CORPORATION OWNED JOINTLY BY 15 COUNTIES IN WESTERN NEW YORK AND THE CITIES OF BUFFALO AND ROCHESTER. RESIDENTS OF THESE 17 LOCAL GOVERNMENTS RELY ON THE AFTER-TAX PROFITS GENERATED BY BATAVIA DOWNS TO PROVIDE TAX RELIEF AND FUND VITAL SERVICES.

BOASTING MORE THAN 800 VIDEO GAMING MACHINES AND LOCATED CONVENIENTLY OFF OF THE NEW YORK STATE THRUWAY, BATAVIA DOWNS ATTRACTS MORE THAN 800,000 VISITORS ANNUALLY. THE OLDEST LIGHTED HARNESS TRACK IN AMERICA, BATAVIA DOWNS HAS OPERATED SINCE 1940, AND IN 2018, FEATURED 67 NIGHTS OF RACING. A RECENTLY ADDED FOUR-STORY 50,000-SQUARE-FOOT, 84-ROOM HOTEL FEATURING FULL-SERVICE BUSINESS, MEETING AND BANQUET FACILITIES HAS CEMENTED BATAVIA DOWNS' POSITION AS ONE OF THE REGION PREMIER CONFERENCE AND ENTERTAINMENT DESTINATIONS.





EMPIRE CITY
CASINO

BY MGM RESORTS



Empire City Casino

**\$872 Million
Economic
Impact**

**\$304 Million
Education
Funding**

FOUNDED IN 1899 AS THE EMPIRE CITY TROTTING CLUB, EMPIRE CITY CASINO HAS GROWN TO BECOME ONE OF THE LARGEST ENTERTAINMENT AND GAMING DESTINATIONS IN THE NORTHEAST WELCOMING NINE MILLION VISITORS ANNUALLY. AS THE SIXTH LARGEST GAMING FLOOR IN THE NATION, IT IS MANHATTAN'S CLOSEST CASINO, LOCATED JUST 15 MILES FROM MIDTOWN, AND IS AT THE APEX OF THE TRI-STATE AREA, ATTRACTING GUESTS FROM NEW YORK, NEW JERSEY, AND CONNECTICUT.

FEATURING 5,200 OF THE HOTTEST SLOTS, ELECTRONIC TABLE GAMES, INCLUDING THREE CARD POKER, BLACKJACK, CRAPS, ROULETTE, BACCARAT AND SIC BO, EMPIRE CITY ALSO OFFERS

GUESTS YEAR-ROUND HARNESS RACING, INTERNATIONAL SIMULCASTING AND REGULAR LIVE ENTERTAINMENT. A VARIETY OF DINING OPTIONS WILL SATISFY THE MOST DISCERNING PALATES, OFFERING INVITING SIT-DOWN RESTAURANT OPTIONS, AS WELL AS DELICIOUS AND CONVENIENT OPTIONS AT LIL' COCINA AND THE INTERNATIONAL FOOD COURT.

GENERATING MORE THAN \$300 MILLION ANNUALLY FOR EDUCATION, EMPIRE CITY ALSO REMAINS COMMITTED TO THE COMMUNITIES IT SERVES. IT PROVIDES HUNDREDS OF THOUSANDS OF DOLLARS OF CHARITABLE GIVING ANNUALLY THROUGH IN-KIND AND CASH DONATIONS TO SUPPORT MORE THAN 400 CHARITABLE ORGANIZATIONS.



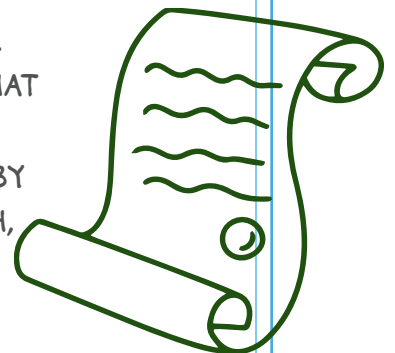
Finger Lakes Gaming & Racetrack

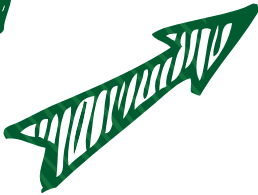
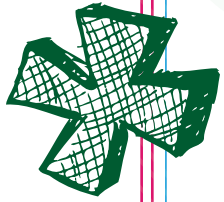
**\$141 Million
Economic
Impact**

**\$49 Million
Education
Funding**

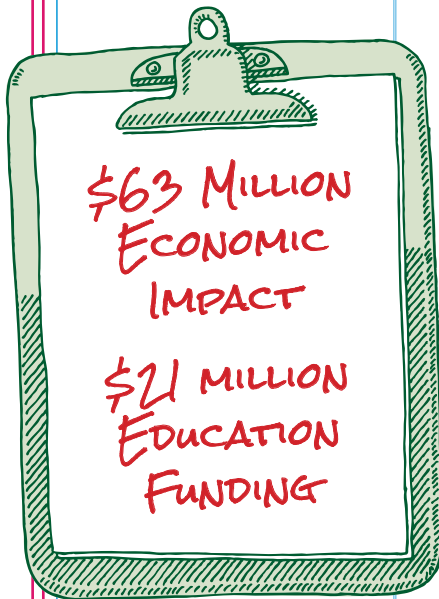
OPERATING SINCE 1962, FINGER LAKES GAMING & RACETRACK HAS GROWN TO HOST NEARLY 2 MILLION VISITORS ANNUALLY. WITH MORE THAN 1,100 GAMING MACHINES, LIVE THOROUGHBRED AND SIMULCAST RACING, AND A 448-SEAT BAR, LOUNGE AND BUFFET, FINGER LAKES GAMING & RACETRACK IS ONE OF THE REGION'S LARGEST EMPLOYERS SUPPORTING 446 DIRECT JOBS.

LOCATED IN THE HEART OF THE PICTURESQUE FINGER LAKES, THE FACILITY IS A NATIONAL LEADER IN EQUINE SAFETY AND PROUDLY SUPPORTS A LOCAL NETWORK OF MOSTLY FAMILY-OWNED FARMS THAT SUPPLY THE TRACK'S TRAINERS AND BREEDERS. FINGER LAKES GAMING & RACETRACK IS OWNED BY THE BUFFALO-HEADQUARTERED DELAWARE NORTH, ONE OF THE WORLD'S LARGEST PRIVATELY HELD HOSPITALITY PROVIDERS.





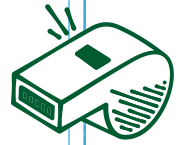
Hamburg Gaming & Raceway



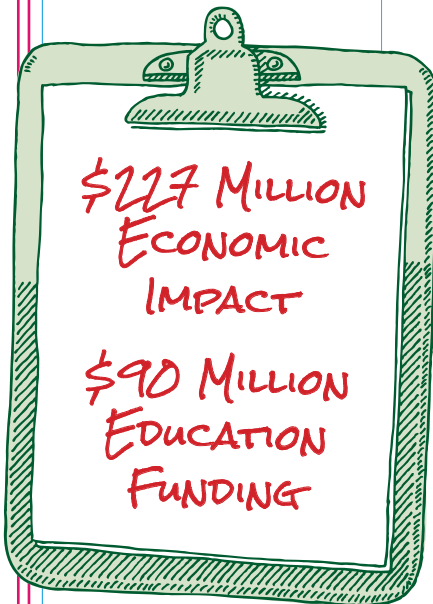
LOCATED ON ERIE COUNTY'S HISTORIC FAIRGROUNDS, HAMBURG GAMING & RACEWAY BOASTS NEARLY 900 VIDEO TABLE GAMES, HARNESS RACING, DINING AND ENTERTAINMENT. A RECENTLY COMPLETED \$2 MILLION RENOVATION HAS ENHANCED THE GAMING EXPERIENCE, ENSURING THAT THE FACILITY WILL CONTINUE TO DELIVER FOR LOCAL SCHOOLS AND TAXPAYERS.

HAMBURG GAMING & RACEWAY IS OPERATED BY BUFFALO-HEADQUARTERED DELAWARE NORTH. WITH 55,000 EMPLOYEES ON FOUR CONTINENTS, DELAWARE NORTH SERVES HALF A BILLION GUESTS A YEAR IN SPORTS STADIUMS, NATIONAL PARKS, AIRPORTS AND CASINOS.





Jake's 58 Hotel & Casino



OPENED IN 2017, JAKE'S 58 HOTEL & CASINO IS LOCATED IN ISLANDIA JUST OFF THE LONG ISLAND EXPRESSWAY. FEATURING 1,000 ELECTRONIC TABLE GAMES INCLUDING BLACKJACK, CRAPS, ROULETTE, BACCARAT AND THREE-CARD POKER, JAKE'S 58 INCLUDES A 227-ROOM HOTEL AND BISTRO 58, ONE OF SUFFOLK COUNTY'S PREMIER DINING DESTINATIONS.

JAKE'S 58 IS OPERATED BY DELAWARE NORTH ON BEHALF OF SUFFOLK REGIONAL OFF-TRACK BETTING CORPORATION. JAKE'S 58 TAKES ITS NAME FROM THE OWNERS OF DELAWARE NORTH, THE JACOBS FAMILY, AND THE LIE EXIT NUMBER, 58, WHERE THE FACILITY IS LOCATED.



MONTICELLO
CASINO | RACEWAY

Monticello Casino & Raceway

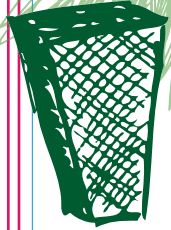


**\$52 Million
Economic
Impact**

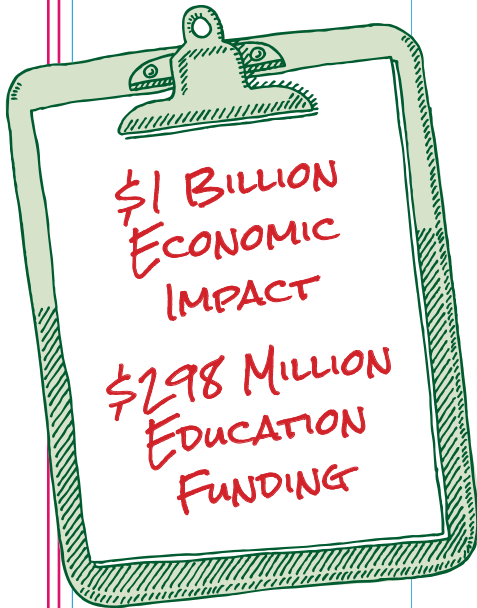
**\$14 Million
Education
Funding**

MONTICELLO CASINO & RACEWAY IS LOCATED JUST 90 MINUTES NORTH OF NEW YORK CITY IN THE PICTURESQUE CATSKILL MOUNTAINS. OWNED BY EMPIRE RESORTS, THE HISTORIC FACILITY FIRST BEGAN HARNESS RACING IN 1958 AND ADDED VIDEO LOTTERY TERMINALS IN 2004. OVER THE COURSE OF ITS STORIED HISTORY MONTICELLO CASINO & RACEWAY HAS HOSTED MILLIONS OF VISITORS, EMPLOYED THOUSANDS OF LOCAL WORKERS AND HELPED FUND NEW YORK'S SCHOOLS INCLUDING GENERATING \$13.9 MILLION FOR EDUCATION IN 2018 ALONE.

IN ADDITION TO HARNESS RACING, MONTICELLO OFFERS 1,100 VIDEO LOTTERY TERMINALS AND ELECTRONIC TABLE GAMES INCLUDING BLACKJACK, ROULETTE, THREE-CARD POKER AND CRAPS.

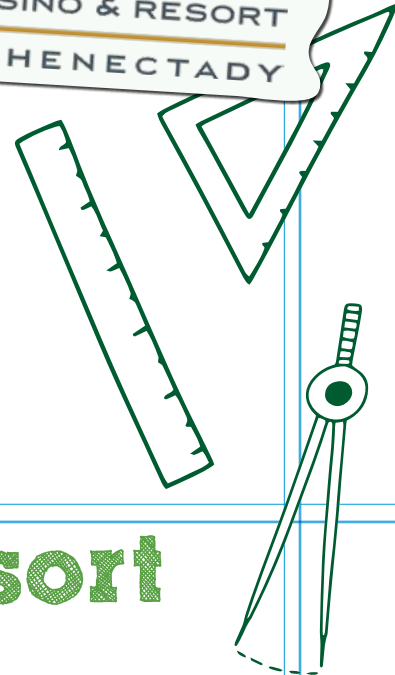


Resorts World Casino New York City

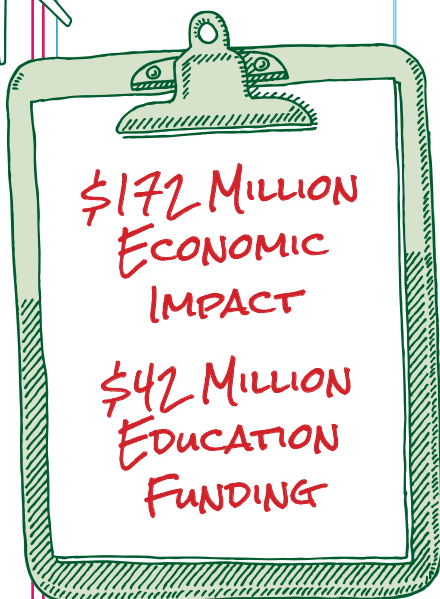
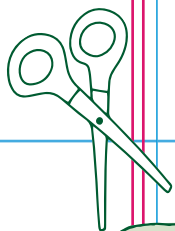


RESORTS WORLD CASINO NEW YORK CITY BOASTS 6,000 SLOT MACHINES AND ELECTRONIC TABLE GAMES, DRAWING 10 MILLION GUESTS ANNUALLY, SUPPORTING DIRECT EMPLOYMENT OF OVER 1,000 EMPLOYEES AND GENERATING \$1 BILLION IN ECONOMIC ACTIVITY. THE ONLY CASINO WITHIN THE CITY OF NEW YORK, THE PROPERTY IS LOCATED IN QUEENS ADJACENT TO THE AQUEDUCT RACETRACK.

RESORTS WORLD CASINO NEW YORK CITY IS A MEMBER OF THE GENTING GROUP, THE WORLD'S LARGEST OPERATOR OF DESTINATION RESORTS AND AN INTERNATIONAL LEADER IN GAMING. THE GENTING GROUP EMPLOYS OVER 60,000 PEOPLE WORLDWIDE SERVICING MORE THAN 50 MILLION VISITORS PER YEAR.

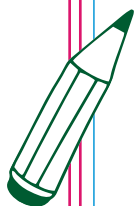


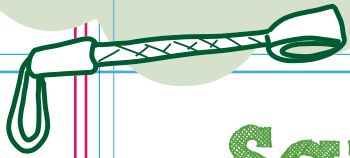
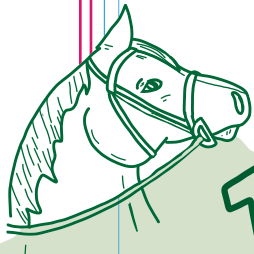
Rivers Casino & Resort Schenectady



RIVERS CASINO & RESORT SCHENECTADY FEATURES A 50,000-SQUARE-FOOT GAMING FLOOR WITH 1,150 SLOT MACHINES, 67 GAMING TABLES AND A 16-TABLE POKER ROOM. THE PROPERTY INCLUDES EXTENSIVE MEETING SPACE, THE 165-ROOM LANDING HOTEL, AND FIVE DISTINCTIVE RESTAURANTS INCLUDING THE AWARD-WINNING DUKE'S CHOPHOUSE.

OPENED IN 2017, RIVERS CASINO & RESORT SCHENECTADY CONTINUED TO GROW IN 2018, SUPPORTING MORE THAN 1,000 DIRECT EMPLOYEES, DRIVING \$172 MILLION IN ECONOMIC ACTIVITY AND GENERATING \$41.8 MILLION FOR EDUCATION.

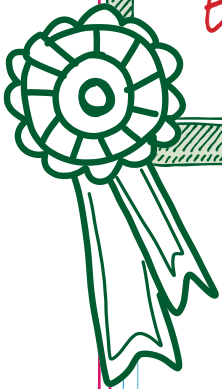




Saratoga Casino Hotel

**\$199 Million
Economic
Impact**

**\$60 Million
Education
Funding**



IN 2018, SARATOGA CASINO HOTEL PASSED THE MILESTONE OF \$1 BILLION IN TOTAL LIFETIME REVENUE GENERATED FOR EDUCATION. THE PROPERTY'S 1,700 GAMING MACHINES HELP DRIVE NEARLY \$200 MILLION IN ECONOMIC ACTIVITY AND SUPPORT MORE THAN 612 DIRECT EMPLOYEES.

2018 ALSO MARKED THE GROUNDBREAKING FOR A NEW CAPITAL IMPROVEMENT PROJECT, AN 1,800-SQUARE-FOOT COVERED GAMING TERRACE. HOME TO HARNESS RACING SINCE 1941, SARATOGA CASINO HOTEL OFFERS A 117-ROOM HOTEL, MORE THAN 3,000 SQUARE FEET OF MEETING SPACE AND DINING OPTIONS INCLUDING MORTON'S THE STEAKHOUSE.



PROMOTING RESPONSIBLE GAMING

NYGA IS A MEMBER OF THE NATIONAL COUNCIL ON PROBLEM GAMBLING AND WORKS CLOSELY WITH THE NEW YORK COUNCIL ON PROBLEM GAMBLING. THESE EFFORTS HAVE HELPED ESTABLISH STANDARDS AND PRACTICES TO ADDRESS PROBLEM GAMBLING AND ENHANCE PROGRAMS ALREADY IN PLACE. RESOURCES INCLUDE THE STATE'S 24-HOUR HOTLINE, VOLUNTARY SELF-EXCLUSION PROGRAMS ADMINISTERED BY INDIVIDUAL FACILITIES, AND FURTHER ASSISTANCE THROUGH THE STATE OFFICE OF ALCOHOLISM AND SUBSTANCE ABUSE SERVICES. NYGA RECENTLY SUPPORTED A NUMBER OF NEW INITIATIVES TO ADDRESS PROBLEM GAMBLING INCLUDING S.1978/A.3477 WHICH WOULD ESTABLISH A LEGISLATIVE TASK FORCE ON RESPONSIBLE GAMING.



National Council
on Problem Gambling

KNOW
— THE —
ODDS
.ORG

IF YOU OR SOMEONE YOU KNOW HAS A GAMBLING PROBLEM,
PLEASE CALL 1-877-8-HOPENY OR
TEXT HOPENY (467369)



New York Gaming Association
111 Washington Avenue, Suite 506
Albany, NY 12210

(518) 436-1122

www.newyorkgaming.org