



Newsletter • August 2013 •

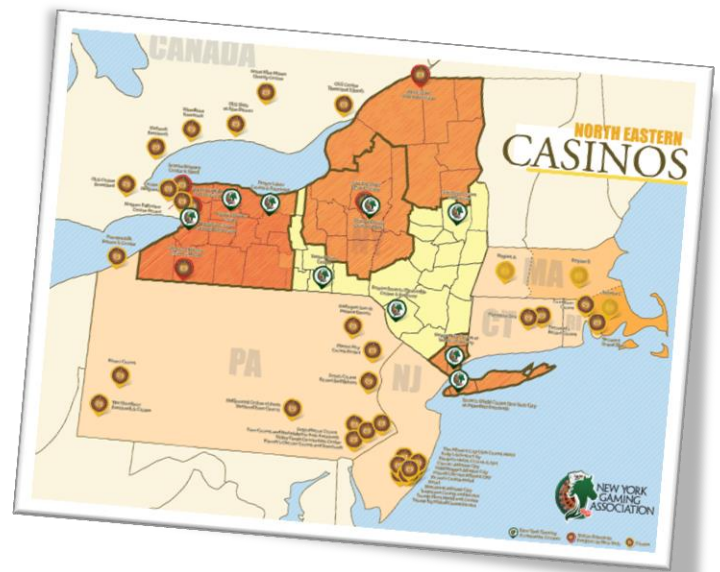
Message from the President

“Keep the Money in New York”

Gambling is certainly not a new concept in New York, nor is the idea of using revenues from gaming to bolster the financial needs of the state. In fact, games of chance have been used to raise revenue to support education since we were still the British colonies during the 18th and 19th centuries. Unfortunately, the concept of discord on the regulation of gaming is nothing new either. One of the many issues which fueled tensions prior to the American Revolution was a restriction on lotteries in 1769.

Gaming revenues have had significant financial impact for as long as the United States has existed and it still does today.

For decades New Yorkers have been exporting their gaming dollars, originally mainly to Nevada and Puerto Rico. In 1977 a serious exodus of New Yorkers and their money went to New Jersey when gambling was legalized in Atlantic City. More New Yorkers left to spend their money in Connecticut 20 years ago when the Mashuntucket Pequots built Foxwoods Casino. Since opening its first casino in 2006, Pennsylvania has become the second highest grossing casino state drawing many of those dollars from New Yorkers. And very shortly we will be competing with Massachusetts as well.



Canada and our neighboring states that have legalized gaming are getting New York tourism dollars, revenue and good paying jobs that belong here. New York is losing in excess of three billion dollars a year to other jurisdictions. That could all change this fall.

I feel confident that in November when the casino referendum is placed on the ballot, New Yorkers will vote yes to reclaim that money which will create jobs, support education, hold the line on property taxes and support local government.

This is an exciting opportunity for New York whose time has come at long last.

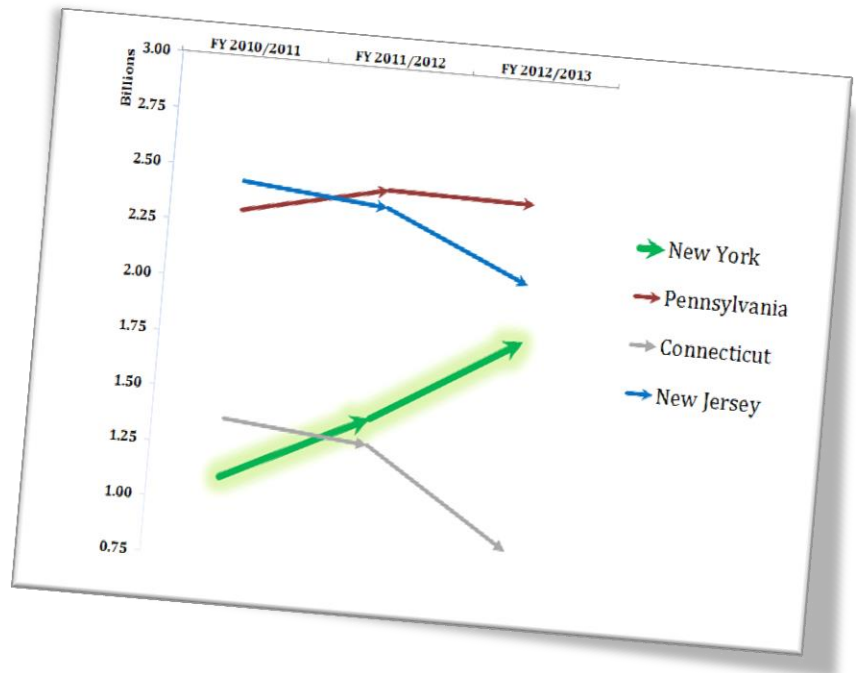
I hope everyone had an enjoyable summer and I look forward to seeing more of all of you this fall,



James Featherstonhaugh, President New York Gaming Association

Neighboring States Comparison

The month of July in New York showed yet another growth in slot revenue to over \$166 million, a 5.4 percent increase over the same period last year. By contrast, competing states such as New Jersey, Connecticut, and Pennsylvania all showed signs of decreasing slot revenue, continuing their downward trend. New Jersey generated \$215 million in slot revenue in July, a 3.7 percent decrease over the same period last year, while Connecticut generated \$103 million, or a 7 percent decrease. Pennsylvania decreased by 3.7 percent to \$205 million in July.



New York State racetrack gaming facilities generated \$75 million for education in July, an increase of 6 percent. As well as generating funding for education, New York's racetrack gaming

facilities also provide support to the racing and breeding industry. In July, New York generated over \$20 million for the racing and breeding industry, an increase of over 9 percent.

JULY Y/O/Y GAMING REVENUE

State	July - 13	July- 12	%Change
New York	\$166,158,506	\$157,767,792	5.4%
Pennsylvania	\$204,909,480	\$212,871,833	-3.7%
New Jersey	\$215,497,167	\$223,812,400	-3.7%
Connecticut	\$103,282,384	\$110,973,673	-6.9%

STATEWIDE AID JULY 2013

State	Education	Racing & Breeding	Video Lottery Program
New York	\$74,938,362	\$20,179,510	\$16,625,851

Growth and Continued Investment in New York State

NYGA members have worked hard in the past year to further solidify their investment in New York State, with the completion and unveiling of a number of exciting expansion projects.

This August Resorts World Casino New York City completed and opened its new \$15 million skybridge project. The new bridge, completed in conjunction with the New York City MTA, will offer safe and convenient subway access to casino visitors, providing a direct connection between the casino and the newly renovated and re-opened Aqueduct Racetrack subway station.

This past summer, Empire City Casino announced completion of its latest project, a



Pinch Restaurant at Empire City

\$50 million expansion of the casino's facilities. The expansion includes a brand new gaming floor with an additional 700 video lottery terminals, multiple new restaurant options, upgrades to current dining facilities, and the building of an iconic new porte-cochere covering the casino's main entrance.

In May, Saratoga Casino and Raceway announced plans for an expansion project of its own. The \$30 million expansion plan calls for construction of a brand new 120-room hotel which will include a guest spa, indoor pool and lobby bar. The plan also calls for the building of a 24,000 square foot multipurpose event center, as well as a new fine dining restaurant.

Finger Lakes Gaming & Racetrack is in the midst of a \$12 million expansion project, it's largest to date. The expansion will add nearly 33,000 square feet to accommodate space for over 300 additional machines, a new 102 seat restaurant with table service and a feature bar including seating for 144, a 16-foot hi-definition projection screen, 22 televisions, and a stage and dance floor. The expansion will be completed this fall.

Tioga Downs is currently in the process of expanding their facility to include a 135 room hotel, rooftop terrace, parking garage, an amenities building, a restaurant overlooking the track, a casino floor expansion, as well as a waterslide. The \$58 million expansion is close to being shovel ready, and will take an estimated 12 months to complete once the construction project fully begins. Early phases of the expansion are ongoing now with the parking garage underway. The expansion will help to make Tioga Downs a destination location.

Throughout 2013 Batavia Downs has continued work on its planned \$28 million expansion project. The project includes the addition of an additional 200 video lottery terminals to the facility's gaming floor, and the addition of three brand new dining facilities including a brand new Thurman Thomas/Buffalo Bills-themed sports bar, 34 Rush.

Coming Soon

The New York Gaming Association is in the process of revamping our website to reflect the look of our other marketing materials.

Here is a sneak preview...



Upcoming Events

NYGA will be attending the 2013 Annual Problem Gambling Conference hosted by the NY Council on Problem Gambling. The conference will be held September 17 and 18 at the Albany Marriott.



The New York Gaming Association will also be participating in the New York State Business Council's 2013 Annual Meeting at the Sagamore in Lake George. The event will take place September 25-27 and will focus on the economy and education.

